



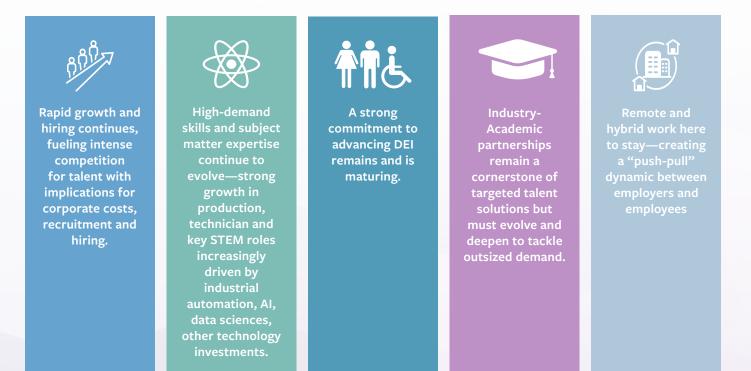
2023 Life Sciences Workforce Trends Report:

A Rapidly Evolving Industry and its Impact on Talent Dynamics

Key findings from the sixth edition of the U.S. life sciences *Workforce Trends* report combines intelligence gleaned from:

- A national industry hiring survey completed by nearly 700 life science companies;
- Interviews with 185 life science executives; and
- Analysis of nearly 2.8M job postings of life science companies from the last 4 years.

Five trends and themes emerging from the latest assessment:

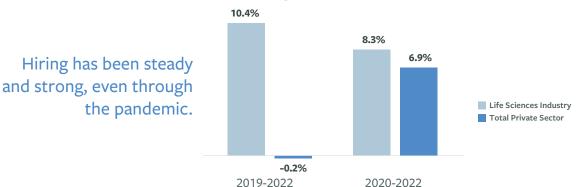






Funding for this project has been provided through the National Science Foundation's Advanced Technology Education Program, DUE 1901984. Any opinions, findings, conclusions, or recommendations expressed in this material are those of the author(s) and do not necessarily reflect the views of the National Science Foundation, or its partners.

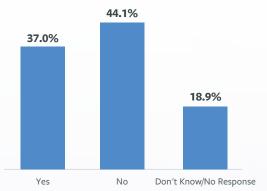
Continued Rapid Growth & Hiring for the Life Sciences

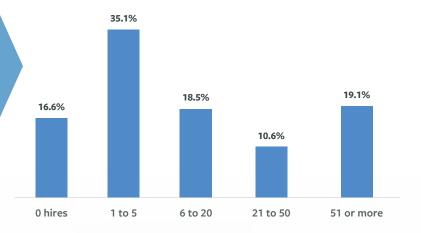


The hiring survey found broad-based hiring during the last 2 years:

83% of companies have hired employees 30% of companies hired 20+ employees 19% of companies hired 51+ employees



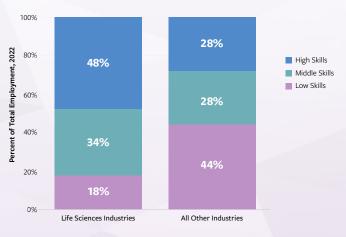




Intense competition for talent, along with inflation, has driven significant industry wage increases

High-Demand Roles & Skills Continue to Evolve, Driven by Technology, Production, and R&D Investments and Priorities

Skills Composition of Typical Minimum Entry-Level Occupational Requirements, Life Sciences vs. All Other Industries, 2022



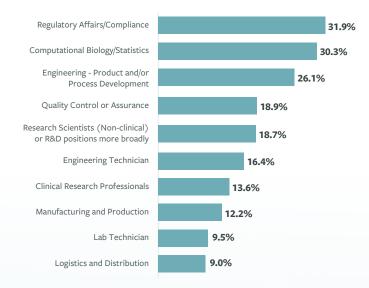
The life sciences have an outsized demand for postsecondary education and skills—high- plus middle-skill roles

At the same time, just over half of entry-level life sciences positions can be filled by individuals with less than a 4-year degree



Insights from nearly 2.8M industry job postings over 4 years reinforce the steady need for skilled workforce. Among the leading areas of demand for employers, more than half of occupational groups are showing rising demand in 2022:

Share of Life Sciences Companies Rating "Very Difficult" to Hire in Selected Occupations



R (Programming Language)
Data Sciences
Python (Programming Language)
Automation
Clinical Trials/Research
Agile Methodology
Good Manufacturing Practices
Machine Learning
Artificial Intelligence
Information Privacy
Corrective And Preventive Action (CAPA)

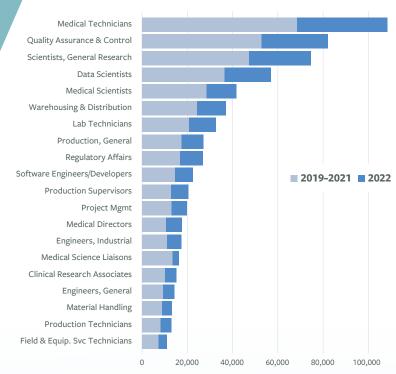
Cell Therapy

Software, Data Science, Other Digital/Analytical Skills

Specialized Industry Production and Quality Expertise

Specialized Life Sciences Research, Therapeutic, and Related Expertise

Leading Technical and Production-Related Job Titles in Life Science Industry Job Postings, 2019-2022



Who's Hiring in the Life Sciences Industry?

Leading companies by unique number of job posting totals during 2019-22 in descending order:

- Quest Diagnostics
- Johnson & Johnson
- Labcorp Drug
 Development
- Thermo Fisher Scientific
- IQVIA
- Abbott Laboratories
- Bayer
- Pfizer
- Medtronic
- Grifols

- Takeda Pharmaceutical
 Company
- Stryker
- Merck
- AbbVie
- Eurofins
- Bristol-Myers Squibb
- McKesson
 - BD

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- Cardinal Health
- AstraZeneca

Specialized Skills on the Rise for Life Sciences ...

Leading Skills Ranked by Increase in Use/ Reference in Job Postings from 2019 to 2022

2

A Strong Commitment to Advancing Diversity, Equity, and Inclusion (DEI) Remains and is Maturing

Approaches Implemented by Companies to Advance DEI During the Past Year—Share of Companies Responding



Industry-Academic Partnerships Remain a Cornerstone, but Must Continue to Evolve

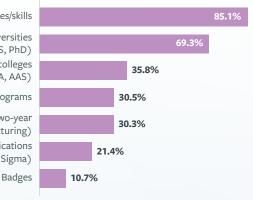
Share of Companies Surveyed Ranking Various Credentials as "Very Important" when it comes to hiring entry-level technical positions (e.g., lab or engineering technicians, skilled production workers)

Demonstrated competencies/skills

Degrees from four-year colleges / universities (e.g., BA, BS, MA, MS, PhD) Degrees from two-year colleges (e.g., AS, AA, AAS)

Certificates from non-degreed programs

Certificates in specialized topics from two-year colleges (e.g., cell culture, biomanufacturing) 3rd-party certifications (e.g. CLT, RAPS, Six Sigma)

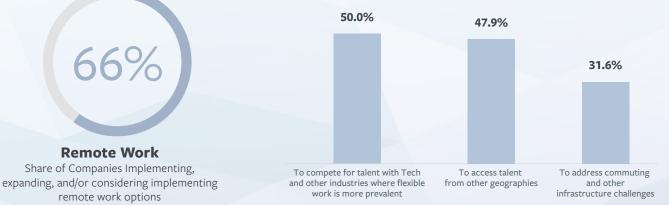


Facing intense competition for talent, companies are:

- Placing greater emphasis on demonstrated



Reasons Cited for Remote Work Policies (Share of Companies with Remote Work)



This is a companion to the 2023 Life Science Workforce Trends Report, published by TEConomy Partners, LLC and the Coalition of State Bioscience Institutes (CSBI) in June 2023. The findings, graphics, and other content presented herein are drawn from this report and the following sources: TEConomy Partners' analysis of: Lightcast 2023.1 data set and Lightcast JPA Database, 2023.1.

CSBI and TEConomy Partners Life Sciences Industry Hiring Survey 2023.